Promoting Sustainable Tourism for travelers in Japan







Outline

- 1. Company Introduction
- 2. Awareness Among Japanese Travelers
- 3. Initiatives of Rakuten Travel
- 4. Industry Collaborative Action
- 5. GSTC Japan Member Meeting



Who we are

Rakuten Travel

One of the largest OTAs in Japan

of Hotel & Ryokan
42.6k

iOS APP rating
4.6

of Reviews
14.1MM

Monthly Room Night Share Over 20%

*As of Jul. 2024





Background: Awareness of Japanese Sustainable Tourism Issues



45 % of travelers aware sustainability during travel

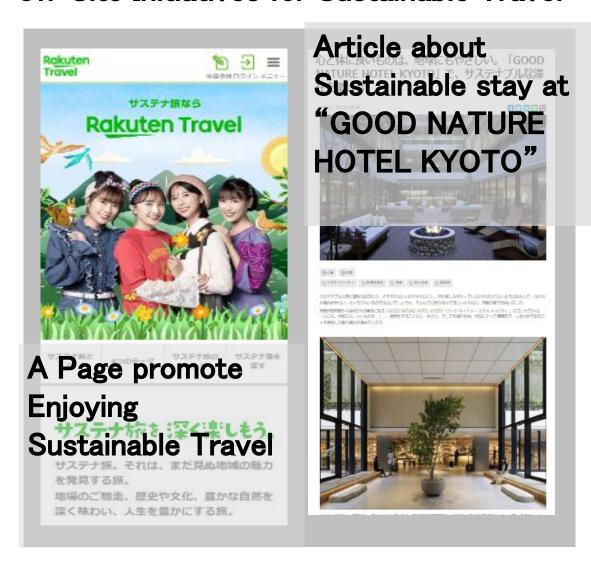
Lower compared to the global trends² (75% : 53%)



^{(1 :} Source: Rakuten Travel 2022 Survey on Awareness of Sustainable Travel)

^{(2 :} Source: Booking.com 2024 Survey on Sustainable Travel)

On-Site Initiatives for Sustainable Travel

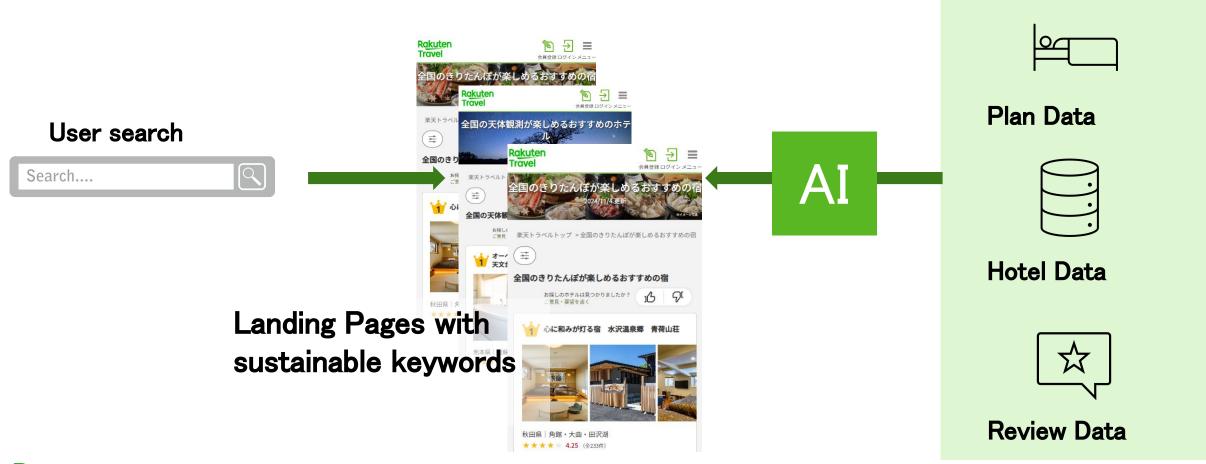


- Dedicated page to promote
 Sustainable Travel
- Sustainability-FocusedArticles and News



Matching Sustainable travel demand by semantic search with AI

 AI powered our data to provide landing pages with sustainable keywords





Rakuten

Data

Matching Sustainable travel demand by semantic search with AI

Renovated accommodation from Japanese traditional houses

Accommodation where you can enjoy river rafting

Accommodation where you can enjoy stargazing

Accommodation where you can enjoy "Kiritanpo" (a traditional dish)









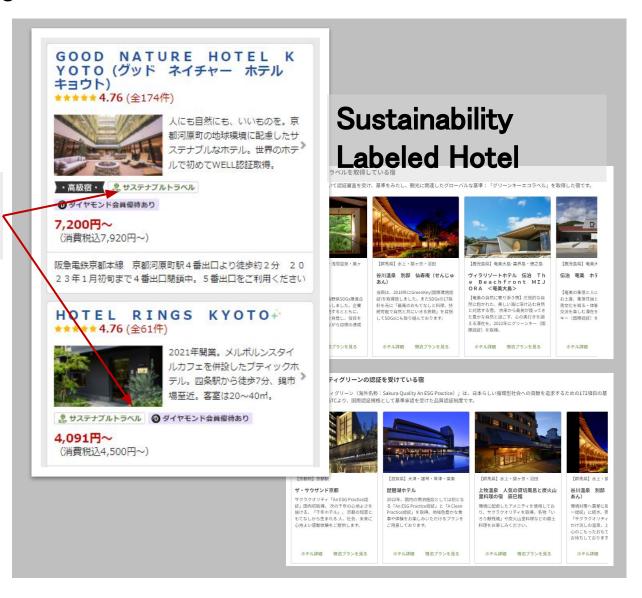


Search Filters for Sustainable Accommodations

Sustainable hotel Filters and Displays

Sustainable Travel Badge

Sustainability Labeled Hotel



Partnership with JTB and Booking.com Japan



- Creation and Distribution of Sustainable Travel Tips
- Some examples of these tips
 - using public transportation biking or walking
 - staying in accommodations initiating sustainability
 - Enjoy the local products and food



Joint Booth at Japan's Largest Travel Expo



Promoting Sustainable Travel

 A model for future corporate collaborations in the industry



Regular Meetings of GSTC Japan Members



Bring together industry leaders

Future Initiatives from Discussions



Rakuten Travel